

# FACILITIES MANAGEMENT **OUTSOURCING**

## Worldwide facility management (FM) market growth

**\$959.2 Billion**

2012

**\$1.314 Trillion**

2018

## Four key trends driving the growth of FM

ECONOMIC &  
REGULATORY

INCREASED  
DEMAND

INCREASE IN  
INTERNATIONAL  
CONTRACTS

DEMAND FOR  
ADDED VALUE  
SERVICES

**OUTSOURCING  
FACILITIES  
SERVICES**



**100%**

INCREASE IN  
UPTIME

**31%**

INCREASE IN  
QUALITY OF  
SERVICE

**23%**

SAVINGS IN  
FACILITIES  
SERVICES  
COSTS

## Reasons for outsourcing, of those surveyed:

Cost cutting tool **59%**

Enables focus on  
core business **57%**

Solves  
capacity issue **47%**

Enhances  
service quality **31%**

Critical to  
business needs **28%**

Manages  
business  
envrionment **17%**

Drive broader  
transformational  
change **17%**

Source: Deloitte's 2016 Global Outsourcing Survey

## Since 2008, outsourcing of facilities services in the USA has seen a significant shift



**57%** of  
companies  
have increased  
the use of  
outsourcing



**34%**  
significantly  
restructured  
outsourcing  
agreements



**9%** terminated  
their  
outsourcing  
agreements

Source: Brandon Gaile