

MAXIMIZING VISIBILITY AND SAVINGS WITH **FLAGSHIP'S FM ASSESSMENT**

This client has positioned itself as a **trailblazer in the building industry**, leading the way in home design and finish solutions. From project planning and field management to quality control and supply chain monitoring, the company delivers top-quality building services to more than 200 customer locations.

! THE **CHALLENGE**

As the client expanded its range of services and operations, it began managing a vast network of large facilities. However, its **facilities management (FM) program was highly localized**, limiting stakeholders' visibility into the full scope of spending on facilities and assets. To overcome this challenge, the client **needed a comprehensive FM program** that centralized asset management and provided a clear and holistic view of its resources and investments.

✓ THE **SOLUTION**

To gain a full understanding of the client's operations, Flagship **dispatched its expert team to multiple locations to meet with site leadership**. The locations encompassed a variety of building types, including warehouses, showrooms, and corporate offices. The team **conducted thorough assessments of each facility's FM processes and methodologies**, evaluating everything from building and asset conditions to processes and contractor management. Equipped with these insights, Flagship was able to outline the client's operations from start to finish and **identify opportunities for cost-savings and increased efficiency**.



↑↑ THE **OUTCOME**

Flagship not only **implemented a centralized system for work requests** but also **assisted the client in establishing preferred vendor partnerships**, significantly enhancing its buying power. By developing comprehensive FM systems and unifying data management, Flagship empowered the client to make **informed, data-driven decisions**. As a result of these efforts, the client has been able to shift focus to its core business and **strengthen its customer-centric approach**.

